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62.11  
SAFE DELIVERY

AUTUMN, 1912

FREE DELIVERY

## WHOLESALE CATALOGUE

— OF —

## COLORADO NATIVE PLANTS AND SHRUBS

A Selected List of Successful Specialties  
for the Catalogue Trade

*LIBRARY RECEIVED*  
U. S. Department of Agriculture,  
D. M. ANDREWS,  
Owner of ROCKMONT NURSERIES, Department of Agriculture  
Washington, D. C.

To my European customers let me emphasize the value of my unique guarantee of safe delivery. This guarantee, offered for the first time last season, resulted immediately in a large increase of business and out of many thousands of plants sent last fall to England and other points in Europe, not a single claim was received for any loss whatever. On the other hand, various reports showed that **Perfect Packing** was responsible for this success, in which I take pardonable pride. The Royal Botanical Garden, Edinburgh, Scotland, writes,—“The plants arrived in excellent condition and I can really make no suggestion for improvement of the method of transport.” A customer at Enfield, England, writes,—“Your two packages to hand in the finest possible condition, and it gave me great pleasure to unpack a parcel containing so many gems, and I must thank you for the good execution of my order.” Just one more out of a number of equally good reports; this from Christchurch, England. “The plants duly were received here Dec. 11th, having been only eighteen days on journey. I am very pleased with them and consider it one of the best importations I ever had of collected roots.”

Here are the points:—Safe delivery; free delivery to your nearest post-office; leading, salable varieties, new enough to be classed as novelties and cheap enough to insure a handsome profit; with the risks practically eliminated.

**Guarantee.** I guarantee safe delivery by express, mail or parcels post to all points in the United States, Canada and Europe. Complaints to receive attention must be reported promptly, and any extensive loss should be verified by Postmaster or other official. Where loss occurs, I will replace free of charge. This guaranty applies to fall shipments only, and shipments made at other seasons of the year will be at purchaser's risk.

**Prices and Terms.** Prices include **free delivery** by mail or parcels post, except where otherwise stated. Prices are invariably in United States currency and payment is required in funds at par in the United States. British cheques will be received if sufficient allowance be made for exchange.

For the convenience of my regular customers I allow a short term of credit, prices net, no discount, settlement due not later than January 1st. Unknown customers will please send cash with first order.

The most favorable time for exporting is in autumn, when the plants are completely dormant. Varieties which have to be collected from the higher altitudes **must be ordered early**, as snows prevent late collecting. For this reason I would urge my European customers to anticipate as fully as possible their requirements for the season, and send in their orders by return mail.

**Culture.** All the plants offered in this catalogue are exceedingly hardy and are well suited for ordinary out-door culture and may be wintered according to the method required by local conditions for other hardy perennials. However, to bring them into the best condition for spring sales, I advise potting them immediately in small pots, keeping them in a low temperature with little moisture; just sufficient to encourage root action without forcing a premature growth.

(\*) **Photographs** of the flowers of the following list suitable for cuts can be furnished of the kinds marked with an asterisk (\*) at twenty cents each, or will be included free with an order for 100 or more roots of one kind if asked for.

	Price per 10	per 100
<i>Aconitum Columbianum</i> , 2-4 ft., early flowering, deep blue	\$0.75	\$ 5.00
* <i>Anemone Patens Nutt.</i> , Pasque Flower, very early, large lavender-tinted flowers (\$30.00 per 1,000)		75      4.00

	Price per 10	per 100
<i>Anemone globosa</i> , 1 ft., growing in clumps, flowers an inch across, or rarely greenish white	.75	6.00
* <i>Aquilegia coerulea</i> , Rocky Mountain Columbine, the State flower of Colorado, and the most superb of Columbines; colors lavender-blue with white petals, the flower often four and one-half inches across. All our stock is absolutely true, not hybridized; fine transplanted, all blooming size	.75	6.00
Collected roots, very fine stock but not as uniform size as the transplanted (\$35.00 per 1,000)	.75	6.00
Small collected, just under blooming size (\$27.50 per 1,000)	4.50	3.50
<i>Asclepias incarnata</i> , Rose Milkweed, 3—5 ft., the Colorado variety blooms about two weeks earlier than the eastern form and has a much finer color	.75	5.00
* <i>Asplenium Felix-Mas</i> , Colorado Male Fern, 2 ft., nearly evergreen fronds forming large massive clumps, one of the grandest and most easily cultivated of all ferns; medium size, prepaid	.75	6.00
Large, not prepaid	1.00	7.50
Extra large, not prepaid	1.25	10.00
* <i>Brickellia grandiflora</i> , Tassel Flower, 2 feet beautiful drooping tassels in terminal panicles	.75	5.00
<b>CACTUS, HARDY SPECIES.</b> With good drainage these are perfectly hardy in the eastern U. S. and in England. Cactus plants are collected to order only, and should be ordered early. The Opuntias are too heavy for mailing and will be shipped by express or freight at purchaser's expense. Of the other sorts, small plants will be sent prepaid at prices named, but if ordered by express or freight larger plants will be furnished at the same price.		
<i>Cactus Missouriensis</i> .....	1.00	8.00
<i>Echinocactus Simpsoni</i> .....	1.50	10.00
<i>Echinocactus Simpsoni</i> , "Perpetual Snow".....	4.00	30.00
<i>Echinocereus viridiflorus</i> .....	1.00	6.00
<i>Opuntia Arenaria</i> .....	1.00	5.00
<i>Opuntia Camanchica</i> .....	1.00	5.00
<i>Opuntia mesacantha</i> .....	1.00	5.00
<i>Opuntia phaeacantha major</i> .....	1.00	6.00
<i>Opuntia polyacantha</i> .....	1.00	5.00
<i>Opuntia polyacantha albospina</i> , white spined.....	1.00	6.00
* <i>Calochortus Gunnisoni</i> , Marirosa Lily. This Rocky Mountain species is the hardest and most easily cultivated, and has flowers of the largest size which are usually pure white with yellowish green center; for nearly 20 years the entire supply of this species has passed through my hands to other dealers. My stock this season is very fine First grade bulbs, (\$28.00 per 1,000)	.50	3.00
<i>Calochortus Gunnisoni</i> , lilac-tinted, very scarce	1.00	8.00
* <i>Caltha rotundifolia</i> , (Syn. <i>C. leptosepala</i> ) very different from the yellow Cowslip or Marsh Marigold of the east; flowers very large, pure white or bluish, blooms very early and frequently again in autumn: plant of refined appearance and succeeds equally well in the garden or for forcing	.75	6.00
* <i>Campanula rotundifolia</i> , Harebell. A free and persistent bloomer, very easily grown, desirable for cutting	.75	5.00
<i>Castilleja acuminata</i> , Painted Cup, scarlet, very showy perennial species	.75	6.00
<i>Claytonia multicaulis</i> , Spring Beauty, the largest flowered and finest of the genus, one corm producing a great many stems	.50	3.00
<i>Clematis coccinea</i> , a climbing herbaceous vine with showy scarlet flowers all summer	1.00	8.00
* <i>Clematis Douglasii</i> , 1 ft., a dwarf bushy sort with deep purple flowers and fine silky foliage	.75	6.00
* <i>Clematis Fremontii</i> , a rare species resembling Douglasii, but with large, simple foliage	1.50	
* <i>Clematis ligusticifolia</i> , Western Virgin's Bower. A Hardy graceful climber of rapid growth, more showy in bloom and in seed than eastern species	1.50	10.00
* <i>Delphinium Penhardii</i> , (Syn. <i>D. Albescens</i> of former lists) 2 ft., very showy spikes of white flowers	.75	5.00
<i>Delphinium Geyeri</i> , 2—3 ft., flowers most intense azure blue of clear quality; a fine species	.75	5.00

	Price per 10 per 100
* <i>Dodecatheon radicum</i> , Shooting Star, flowers deep rose color, resembling Cyclamen; a small plant but very showy	.50      2.50
<i>Erythronium parviflorum</i> , two or three-flowered, perianth bright yellow with greenish base, three or four inches broad but soon recurved	.75      5.00
* <i>Gentiana Andrewsii</i> , Closed Gentian. Showy blue flowers and one of the best for cultivation	1.00      8.00
<i>Gentiana Bigelovii</i> , Clustered Gentian. Many stemmed, flowers clear blue	.75      6.00
<i>Gentiana Parryi</i> . A remarkably showy Gentian with large open flowers of most intense blue	1.50      10.00
<i>Helianthella quinquenervis</i> , Star Sunflower. A very refined plant three feet tall, with very large light yellow flowers having long slender pointed rays; blooms earlier than most flowers of the Sunflower class	.75      5.00
<i>Helianthus Maximiliani</i> , one of the best of the perennial Sunflowers, very tall stems flowering nearly the whole length	.75      5.00
<i>Humulus lupulus Neo-Mexicanus</i> , Western Hop Vine. Foliage broad and deeply cut; in this respect superior to the eastern vine	1.25      8.00
<i>Iris Missouriensis</i> . A slender early native, resembling the Siberian iris, having large flowers of pale clear lavender to lavender blue, variously penciled with deeper veins; very beautiful and easily grown (\$30.00 per 1,000)	.75      4.00
* <i>Leucocrinum montanum</i> , Sand Lily. Flowers snow white, fragrant, from a rosette of grass-like foliage; early spring; one of the most distinct and charming of our whole list (\$30.00 per 1,000)	.75      4.00
* <i>Liatris ligulistylis</i> , a rare Colorado plant with large rose-colored tassel-like heads in a branching raceme a foot tall; the finest of all and especially desirable from its low-growing habit; large tubers	1.50
* <i>Liatris punctata</i> ...Another dwarf sort with slender racemes a foot tall (\$30.00 per 1,000)	.75      4.00
<i>Lithospermum albicans</i> , slender, with whitish foliage and light yellow flowers	1.25
<i>Lithospermum linearifolium</i> , low and spreading, flowers pale yellow, slightly fringed!	1.25      10.00
<i>Lithospermum multiflorum</i> , Puccoon. Deep yellow flowers in branching panicles, the older plants forming very large clumps which are remarkably effective	.75      6.00
* <i>Malvastrum coccineum</i> , Scarlet Mallow. One of the most distinct and showy plants of the Mallow family; of dwarf habit, only six inches tall, with silvery foliage and racemes of scarlet flowers; a plant which will thrive in almost any sunny position (\$30.00 per 1,000)	.75      4.00
* <i>Mertensia ciliata</i> , Mountain Bluebell, 2 ft., with luxuriant bluish foliage, myriads of bell-shaped blue flowers for a long season; thrives in sun or shade in any good soil	.75      6.00
* <i>Mertensia lanceolata</i> , Prairie Bluebell, 1 ft., grows in open fields with little moisture, forming many-stemmed clumps with larger drooping bells, remaining a long time in bloom	.75      5.00
<i>Mertensia papillosa</i> , a mountain form similar to lanceolata but with narrower foliage and smaller panicles	.75      5.00
<i>Monarda Ramaleyi</i> . This western form appears to be dwarfer than the eastern, with large flower heads the color of Red Clover	.75      5.00
<i>Oenothera brachycarpa</i> , Yellow Evening Primrose. A dwarf plant consisting of a rosette of narrow foliage, producing magnificent yellow flowers four inches across, which turn to orange scarlet; a remarkably fine perennial	.75      5.00
* <i>Oenothera caespitosa</i> , White Evening Primrose. Similar in habit to the last but with rather larger pure white flowers which turn to rose pink in fading. These two Evening Primroses are unique in their rosette-like habit and have a long blooming season (\$25.00 per 1,000)	.75      5.00
* <i>Oxytropis Lamberti</i> , Crimson Loco. Racemes of crimson pea-shaped flowers from a rosette of pinnate foliage	.75      3.00
<i>Oxytropis Spicata</i> , silvery white foliage and creamy-white flowers	1.00      6.00
<i>Oxytropis hybrida</i> , a very fine assortment of hybrid or varying	1.00      6.00

	Price per 10	per 100
forms, the colors ranging from white to lilac, rose, purple, crimson, etc.	1.00	6.00
* <i>Oxytropis Hybrida grandiflora</i> , this large flowered strain includes all the shades from white to light purple, lavender, rose, etc., but no crimson or deep purple. The spikes are sometimes 20 inches tall, flowering half their length, and as many as 80 spikes have been counted on a single clump; a superb novelty now offered for the first time.	1.50	10.00
* <i>Pentstemon accuminatus</i> , 1 ft., one-sided racemes of deep lilac flowers; a very distinct shade	.75	5.00
<i>Pentstemon alpinus</i> , 1 ft., flowers large and showy, in a dense raceme, very deep blue or purplish blue	.75	6.00
* <i>Pentstemon coeruleus</i> , one foot tall or less, often forming large clumps with dense racemes of exceedingly beautiful sky-blue flowers. The true form grows only in the northern mountain region and cannot be obtained from any other collector (\$40.00 per 1,000)	.75	5.00
<i>Pentstemon unilateralis</i> , 2—3 ft., very large one-sided racemes of purple flowers, light and dark shades, very showy	.75	5.00
<i>Primula Parryi</i> , 1 ft., remarkably luxuriant foliage, flowers crimson with yellow star, bourn in large showy umbels; grows along sub-alpine streams in the edge of the water	1.50	10.00
<i>Salvia azurea grandiflora</i> , Flowering Sage. 3—4 ft., pale blue flowers in early autumn; very fine for cutting	.75	6.00
<i>Salvia Pitcheri</i> , seems identical to the last, except that the flowers are of a deep indigo blue and appear about two or three weeks later; one of the grandest blue flowers for cutting and thrives everywhere	1.00	8.00
<i>Sedum rhodanthum</i> , 1 ft., flowers rose pink in clusters terminating the leafy stems	1.50	8.00
<i>Solidago spectabilis</i> , 2 ft., flowers arranged in long and narrow raceme-like panicles, very fragrant, with smooth foliage; I consider this the finest of all Golden-Rods	.75	6.00
<i>Thalictrum Fendleri</i> , <i>Polygamum</i> , either sort	1.00	8.00
<i>Trollius albiflorus</i> , the only white Globe Flower; does best in a peaty soil with partial shade; flowers as large as other sorts, opening creamy white, fading to pure white	1.50	10.00
<i>Tradescantia, brevicaule, brevicaule rubra, occidentalis, reflexa</i> and <i>Virginia alba</i> : five distinct sorts, either sort	.75	
<i>Viola Nuttallii</i> , Yellow Violet	.75	6.00
<i>Viola Cognata</i> , and <i>pedatifida</i> , either sort	.75	4.00
<i>Yucca glauca</i> , the hardiest species, stiff evergreen foliage, white or purple-tinted flowers; can be grown in dry, bleak or exposed places but thrives best in good soil, 2 year seedlings (\$30.00 per 1,000)	.75	4.00

**COLORADO NATIVE SHRUBS.** The price of shrubs does not include free delivery. This stock is too large for mail or parcels post and should be ordered by express or freight. For descriptions, see catalogue. Prices are for choice collected stock; 50 sold at the hundred rate.

	Price per 10	per 100
<i>Berberis repens</i> (\$25.00 per 1,000).....	\$0.75	\$ 3.00
<i>Cercocarpus parvifolius</i> , 2—3 ft.....	1.50	10.00
<i>Cornus stolonifera Coloradensis</i> , 2—3 ft.....	1.50	10.00
<i>Crataegus</i> , native, 2—3 ft., .....	1.50	12.00
<i>Holodiscus dumosus</i> , 2—3 ft.....	2.00	15.00
<i>Jamesia Americana</i> , 1—2 ft., .....	1.50	10.00
<i>Lonicera involucrata</i> , 1—2 ft.....	1.00	8.00
<i>Opulaster glabratu</i> s, 1—2 ft., .....	.75	5.00
<i>Opulaster Ramaleyi</i> , 2—3 ft., .....	1.25	10.00
<i>Potentilla fruticosa</i> , Colorado form.....	1.25	10.00
<i>Prunus Melanocarpa</i> , 2—4 ft., .....	1.00	9.00
<i>Rhus glabra minor</i> , 2—3 ft., .....	1.25	10.00
<i>Rosa Arkansana</i> , (\$28.00 per 1,000).....	.75	3.50
<i>Rosa Woodsii</i> , 2—4 ft., .....	1.00	6.00
<i>Ribes longiflorum</i> , 3—4 ft., .....	1.50	12.00
<i>Ribes inerme</i> , Wild Gooseberry.....	1.00	6.00
<i>Ribes saxosum</i> , Wild Gooseberry.....	1.00	5.00
<i>Rubus deliciosa</i> s, 2—3 ft., .....	1.00	5.00
<i>Salix fluviatilis</i> , 3—5 ft., .....	1.00	5.00
<i>Symphoricarpos pauciflorus</i> (\$30.00 per 1,000).....	.75	4.00
<i>Symphoricarpos occidentalis</i> (\$30.00 per 1,000).....	.75	4.00